

Virtus Consulting Group, Inc.

Corporate Capabilities



Virtus Consulting Group, Inc., (VCG) is an enterprise performance management consultancy focused on helping clients define strategies, develop solutions, and deploy improvement programs that address dynamic business challenges. Our aim is to provide a unique blend of technical and functional support to organizations implementing performance and process improvement initiatives.

Cost Management

Organizations with strong cost management programs understand the relationship between their costs and their profitability levels. They're able to identify cause-and-effect relationships and better assign costs of products and services to customers. VCG helps organizations develop cost management tools that highlight opportunities to streamline processes, identify how costs accumulate, and uncover activities that don't add value. We help organizations reap the benefits of added accountability, cost reductions, and better management practices.

VCG has proven itself to be the trusted name in SAP Profitability and Cost Management consulting services. (SAP PCM) VCG has successfully implemented PCM as a solution for:

- Activity-based cost management
- Profit and loss analysis
- Budget formulation
- Budget execution
- Fee reimbursement calculation
- Ad-hoc predictive modeling

Business Intelligence

Information is every organization's key to success, and VCG develops processes and systems that put real-time, actionable data in the hands of decision makers. VCG guides organizations through creating true business intelligence programs. We develop process methodologies, staff expertise, and supporting technologies that make information accessible, visible, easy to manipulate, and meaningful.

VCG's business intelligence projects include:

- Readiness assessments
- Software integration
- System implementation

Performance Budgeting

The inefficient application of resources can mean that an organization ends up either in the position of being over-extended or under-utilized. In either scenario, more resources are spent than necessary. VCG develops performance budgeting methodologies and technologies that support business objectives and deliver results. Our services blend strategy, execution, and support that will maximize an organization's performance budgeting efforts. VCG's performance budgeting projects include:

- Dashboard and scorecard development
- Software and tool analysis
- System implementation

Performance Management

Organizations maximize results through setting performance targets and managing toward those goals. VCG helps organizations develop performance management methodologies, build and enhance performance cultures, and support performance management initiatives with technologies. Ultimately, we position organizational leadership teams to identify and maximize opportunities that help their businesses evolve.

VCG's performance management projects include:

- Dashboard and scorecard development
- Software and tool analysis
- System implementation

An Experienced Performance Management Advisor

VCG is an SBA-certified, privately owned corporation founded in 2006. Our consultants bring project and change management skill sets—as well as process improvement experience—to every client engagement.

VCG has established itself as an industry leader in cost and performance management applications, as well in the functional methodologies surrounding these applications. We have unmatched experience in upgrading these applications and in advising organizations on how to make the most of application features. VCG has provided both core foundation and client/model-specific training to both Federal and commercial organizations and serves as a trusted advisor to numerous consulting firms regarding CPM-related issues.

The VCG Difference

VCG is dedicated to helping its clients address their most difficult business challenges. VCG distinguishes itself from other professional services consulting firms by:

Drawing on experience in cost allocation and process improvement.

VCG has extensive experience collaborating with clients to improve cost management efficiency and accuracy. Its consultants know how to capitalize on best practices to help develop solid methodologies that meet functional requirements. VCG consultants also develop management and reporting capabilities tied to an organization's overall goals—whether they be mandated by legislation or corporate targets.

Managing for results.

VCG is adept at communicating with project stakeholders to foster an understanding of and strategic use for cost and performance data. This transformation of data into management information creates a demand for more information and actionable analysis.

Employing highly qualified and experienced resources.

VCG recruits and retains well-qualified functional and technical personnel. Its consultants have Certified Government Financial Manager (CGFM), Project Management Professional (PMP), and Certified Public Accountant (CPA) certifications, as well as numerous software certifications.

Integrating proven management techniques into each engagement.

Experienced VCG consultants provide a superior level of program and project management support throughout the life of all of its engagements. This capability allows it to support all clients with PMP-certified project managers who have the experience to deliver successful projects.

Technologies

SAP Profitability and Cost Management (SAP PCM)

SAP BusinessObjects Enterprise Platform

SAP BusinessObjects Reporting Tools (Xcelsius, Crystal, Web-Intelligence)

SAP Business Planning and Consolidation (SAP BPC)

SAP Strategy Management (SAP SSM)

SAP ECC and Business Warehouse (SAP BW)

All major database and data warehouse platforms

All major programming languages for custom application development

Contract Vehicles

GSA Contract #GS-35F-0573U